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19	OAKLA	ND DIVISION	
20	EPIC GAMES, INC.	Case No. 4:20-cv-05640-YGR-TSH	
21	Plaintiff, Counter-defendant	DECLARATION OF MARK A. PERRY IN	
	v.	SUPPORT OF APPLE INC.'S STATEMENT IN SUPPORT OF ADMINISTRATIVE	
22	APPLE INC.,	MOTION TO SEAL	
23	Defendant Countries in out	The Heneralte Theorem C. History	
24	Defendant, Counterclaimant	The Honorable Thomas S. Hixson	
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CASE No. 4:20-CV-05640-YGR-TSH

DECLARATION OF MARK A. PERRY ISO APPLE INC.'S STATEMENT ISO MOTION TO SEAL

I, Mark A. Perry, hereby declare as follows:

- 1. I am an attorney licensed to practice in the State of California, and a member of the Bar of this Court. I am a partner at the law firm Weil, Gotshal & Manges LLP, counsel of record for Apple Inc. ("Apple") in this case. I am familiar with Apple's treatment of highly proprietary and confidential information based on my personal experience representing Apple. I have personal knowledge of the facts stated below and, if called as a witness, would testify competently thereto. I submit this declaration in support of Apple's Statement in Support of Administrative Motion to Seal.¹
- 2. I am aware that the law of this Circuit allows information to be filed under seal for good cause or in certain compelling circumstances. I also understand that courts routinely seal filings where documents include a company's trade secrets, internal codenames, confidential research and development, personally identifiable information, or other commercially sensitive information. I understand that this Court has broad latitude to prevent the public disclosure of these categories of commercially sensitive information.
- 3. Apple operates in an intensely competitive environment. Apple has serious and legitimate concerns that competitors will be quick to capitalize on any release of Apple's highly sensitive information in order to gain competitive advantage. As such, Apple takes extensive measures to protect the confidentiality of its information.
- 4. Apple has carefully reviewed the exhibits to Epic Games, Inc.'s Administrative Motion to Consider Whether Another Party's Material Should Be Sealed Pursuant to Civil Local Rule 79-5 ("Epic's Motion"), Dkt. 1148, and now proposes to partially seal information therein that, if disclosed, could harm Apple's competitive business interests. Specifically, Apple seeks to seal Exhibits A–B in their entirety and to partially seal Exhibit C.
 - 5. Apple seeks to seal Exhibits A–B to Epic's Motion because the documents contain

¹ Courts in the Ninth Circuit routinely grant motions to seal based on declarations of counsel. *See, e.g., In re Apple Securities Litigation*, 19-cv-02033-YGR, Dkt. 223 (N.D. Cal.); *In re Qualcomm Litig.*, No. 17-cv-00108-GPC, Dkt. 398-1 (S.D. Cal. Mar. 26, 2018); *Avago Techs. U.S. Inc. v. Iptronics Inc.*, No. 10-cv-02863-EJD, Dkt. 544 (N.D. Cal. Apr. 3, 2015); *Cisco Sys., Inc. v. OpenTV Inc.*, No. 13-cv-00282-EJD, Dkt. 76 (N.D. Cal. Oct. 8, 2013). If the Court deems this declaration insufficient, Apple respectfully requests that it be permitted to file a further declaration supporting filing under seal.

confidential information regarding Apple's business strategy in connection with regulatory changes and requirements in the Netherlands and the European Union more broadly. In particular, Exhibit A is a Slack document in which Apple employees discuss the overlap between new regulatory requirements in these jurisdictions and strategies for implementing changes responsive to those requirements. Exhibit B is another Slack document containing a similar discussion, with additional commentary regarding long-term business strategy and solutions for addressing changing regulatory conditions. Public disclosure of these documents would expose Apple's confidential business strategy in response to these emerging regulatory issues. Because the business strategy permeates the entirety of Exhibits A–B, the exhibits should be sealed in their entirety.

- 6. Apple seeks to partially seal Exhibit C to Epic's Motion because the document contains competitively sensitive, non-public information regarding Apple's use of certain confidential codenames related to new product developments. Apple has narrowly-tailored its sealing request as to maximize the public's access to court documents without jeopardizing Apple's business interests. The remainder of Exhibit C remains unreducted.
- 7. Below is a chart detailing the portions of the exhibits sealable for the reasons explained herein, as well as in Apple's statement.

Portion of Document Sought to be Sealed	Document Title	Reason to Seal
Entirety of document	Exhibit A to Epic's Motion	Reflects non-public Apple business strategy
Entirety of document	Exhibit B to Epic's Motion	Reflects non-public Apple business strategy
Redacted words in first and fifth entries on page 1	Exhibit C to Epic's Motion	Reflects non-public Apple business strategy
Redacted word in first entry on page 2	Exhibit C to Epic's Motion	Reflects non-public Apple business strategy

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